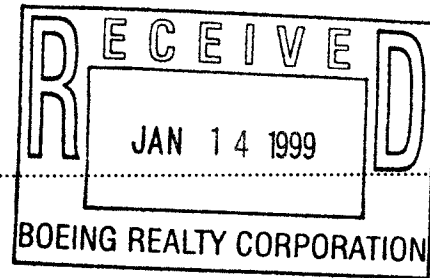




Utility Specialists

Make the Right Connection



January 8, 1999

Mr. Tom Jacobson
PACIFIC BELL
100 West Alondra Boulevard
Gardena, California 90248

**SUBJECT: ESTIMATED COST FOR CUSTOMER PROVIDED FACILITIES
BOEING HARBOR GATEWAY CENTER**

Dear Tom:

The following cost breakdown for CIAC costs is based on a shared trench installation with Southern California Gas Company.

| | | |
|------------------------------|---------------------|--------------------|
| Open Cut (Trenching in Dirt) | 5457 trench feet | \$76,835.00 |
| Manholes (T-2) 8'x4' | 6 | <u>\$30,000.00</u> |
| | SUB-TOTAL | \$106,835.00 |
| | GROSS UP (C.I.A.C.) | X33% |
| | TOTAL DUE | \$35,255.55 |

As requested, enclosed is a Check in the amount of \$35,255.55.

Sincerely

UTILITY SPECIALISTS SOUTHWEST, INC.

Frank J. Baker
Frank J. Baker
President

Cc: Mario Stavale, Boeing Realty Company
Dianne Giacobilli, Pacific Bell
Michelle Goldberg, Utility Specialists